



## CASE STUDY

# Data Center Services

Expansion of operations by 4 servers.  
Speaks millions of client's confidence in the Trimax Data Center.



## CASE STUDY

Today, infrastructures are much more simplified, centralized and virtualized due to the gradual evolution of Information Technology. This also brings to light the fact that the concept of data center has always been the focal point in IT infrastructure. The advancement of infrastructures has helped bring considerable reduction in IT expenditures. Data centers are more in demand by organizations who wish to expand their ability to have an uninterrupted infrastructure. For this, they are using the benefits of new technologies, sourcing and variable cost models. As the clients' demand, players are being differentiated on agility, security and high performance by the data center market. It helps customers in concentrating on their core businesses.

Trimax, an end-to-end solution provider, became Momenta's preferred partner to design and implement a complex IT solution, and host the same at Trimax-ITI Data Center, Bangalore.

Trimax helps organizations optimize their IT deliverables as well as reduce their Total Cost of Ownership. Through its state-of-the-art Tier III+ Data Center, it provides data center solutions and services to its clients. Trimax's Data Center is backed by proven assets, industrious skills and unparalleled delivery capabilities.

### CLIENT PROFILE

Momenta Global Info Services is a technology, media and telecommunications company. It works on the principles of outsourcing, knowledge management and human resource management. It also provides technology infrastructure service to clients who like to procure or invest in state-of-the-art technology to automate their processes without incurring heavy capital expenditure.

Momenta's diverse services include IT infrastructure projects, Enterprise IP Telephony, Contact Centers, Security Operations Centers and Network Operations Centers with operations in India, Middle East, North Africa and North America



## CHALLENGES

Trimax Data Center had won the project in stiff competition from Airtel Data Center. A well-established brand, Airtel had a good commercial base and was much more competitive in commercials compared to Trimax. However, Trimax had two advantages. First, Airtel had quoted a lump sum price while Trimax was very transparent about what it offered. It listed each item's part number and brand name such as dedicate Cisco Firewall 5505. Second and most important, Trimax didn't just quote whatever it wanted to quote. It first understood the client's requirement and then suggested appropriate solutions. The client's high-level technical visit to the Data Center finally clinched the deal for Trimax. Momenta was very impressed with the infrastructure and facilities offered by Trimax and placed the order without any hesitation.



## CLIENT REQUIREMENT

Before opting for Trimax Data Center, Momenta stored its data in-house, until it realized that the data had become more voluminous, critical and very risky to store there. Besides, specialist manpower to maintain these systems was difficult to find and expensive to hire. Also, customers preferred a branded and technically-forward environment and were not happy with their data being stored in a non-tiered environment.

## SOLUTION OFFERED

- ▶ 9 servers taking up 17 U space.
- ▶ After calculating their power requirement for their existing servers, we deployed a Stand Alone Dedicated Full Rack exclusively for Momenta with 6KVA of Power
- ▶ Managed Dedicated Firewall- Cisco ASA 5505
- ▶ Internet Access Services 30 Public IPs
- ▶ 100GB Data Transfer per Month on 1Gbps Internet Access Port for Hosted Servers. Data Transfer exceeding subscribed limit to be charged at overage rate per month

## BENEFITS TO CUSTOMERS

- ▶ Absolutely worry free operations.
- ▶ Not one instance of failure till date.
- ▶ Customer is so confident about our service that they are expanding by an additional 4 servers shortly.
- ▶ Possibility of using Trimax DC as a DR for their Dubai Server
- ▶ Adequate availability of expansion space for their upcoming call center in rural Kamataka

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## ABOUT TRIMAX

Trimax IT Infrastructure & Services Ltd. (Trimax) is a leading End-to-End IT Services and Solutions Provider offering Data Center set-up, Management and Operational Services, System Integration and BSNL Managed Network Services. Trimax also offers Managed Network Services from its ISO 9001 and ISO 27001 Certified Network Operations Centre (NOC) running in Mumbai and Bangalore.

With over 1,700 qualified technical professionals, and a well-qualified and ITIL-certified technical team, Trimax services its customers through its reach at more than 600 locations across India including Taluka level, and its headquarters in Mumbai. The company aims to be the preferred technology integration, management and solution company for its global customers.

## Achievements

- ▶ Implemented an 'Anytime Anywhere Cash Collection System' for Jaipur Vidyut Vitran Nigam Ltd. and operating it at more than 64 counters in Jaipur
- ▶ Serves Managed Services to Central Bank of India, Axis Bank, Bank of Baroda and Electricity Boards all over India with 10,000 network links
- ▶ Established a 1.2 Lakh sq. ft. Tier-III plus Data Center for ITI Ltd. on Public Private Partnership model and will operate it for the next 10 years. The ITI Data Center facility is being used by clients such as Canara Bank, GE Research, Indian Oil Corporation, Unique Identification Authority of India and IBM.
- ▶ Developed and implemented On-line Reservation System and Electronic Ticket Issuing Machine-based Ticketing System for Maharashtra State Road Transport Corporation

## LOCATIONS

AHMEDABAD	49/A, Nobel Complex, Opposite Nehru Bridge, Ashram Road, Ahmedabad 380 014 • Ph.: 91 79 4007 1112.
BANGALORE	Ground Floor, 18th "B" Cross, Lakshmi Puram, C.M.H. Road, Ulsoor Bangalore 560 016 • Ph.: 91 80 2536 1299.
CHANDIGARH	Cabin No. 201, 1st Floor, SCO 128-129, Sector 8-C, Madhya Marg, Chandigarh.
CHENNAI	Door No. 62/39, 2nd Avenue, Ashok Nagar, Chennai 600 083 • Ph.: 91 44 4202 9997.
COCHIN	Door No. 36/301, Thattam Veedu, Oriental Business Centre, Vaidyarlane, Judges Avenue, Kaloore, Cochin 682 017 • Mob.: 99203 77303/ 99462 03533
COIMBATORE	270/18, Balaji Complex, 1st Floor, 7th Street Extn., Gandhipuram, Coimbatore 641 012 • Ph.: 91 422 2520 194.
DEHRADUN	258, Onkar Road, Chukhuwala, Dehradun
DELHI	1st Floor, Santram Complex, L-3, Street no.1, Mahiplapur Extn., New Delhi 110 037 • Ph.: 91 11 2678 4044/45 • Fax: 91 11 2678 1633
GURGAON	412, 414, DLF Galleria, DLF Phase 4, Gurgaon 122 002 • Ph.: 91 124 4119 887
HYDERABAD	302, 3rd Floor, Raghava Ratna Tower, Chirag Ali Lane, Abids, Hyderabad 500 001 • Ph.: 91 40 6610 5966.
JAIPUR	1st Floor, F2 Roshan Tower, Near Darbar School, Plot No.12, Gopinath Marg, Purohitji Ka Bagh, Jaipur, Rajasthan 302 017 • Ph.: 91 141 2374 006
KOLKATA	Premises No.115E Lenin Sarani, 3rd Floor, P.S. Muchipara, Kolkata 700 013 • Ph.: 91 33 2265 0023
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